



**LAREDO LIC.  
U.S. CUSTOMS BROKERS ASSOC. INC.**

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*Laredo Licensed U.S. Customs Brokers Association  
invites you to its*

*2024 International Trade & Customs Seminar Series  
Speakers: Lenny Feldman Managing Partner, Operating  
Committee Sandler, Travis & Rosenberg, P.A &  
Christie Brush V.P. Southern Region  
Avalon Risk management Insurance Agency LLC*

*Terms and Conditions: Why Are They So Important?*

**Friday February 23, 2024, 8:30 AM LCC De La Garza Bldg ITIA  
Rm 101**

Seating is limited, so please pre-register

*Online Registration link*

<https://www.lluscba.org/event-5602083>

*Cost: \$50 for members \$150 for Non-Members*

8:30AM – 12:00PM

This seminar is designed to assist LLUSCBA; will hold a **special informational seminar on February 23 from 8:30 AM to 12 p.m.** to review key updates and other key information in the newly updated NCBFAA Terms & Conditions. Specifically, do you know what they are, what they cover, and why it is essential for your brokerage business? Why certain updates were made, and thoughts from the NCBFAA Customs Legal Counsel & how sureties assist regarding the T&C. Don't miss out!

The NCBFAA Terms & conditions outlines the legal obligations of both your service and the end user. Having a clear set of terms and conditions helps you to deliver a consistently good level of customer service. There are no surprises as the terms and conditions ensure that there is no ambiguity. Having an agreed set of terms helps you to manage your client's expectations with regards to delivery and payment so you don't end up with disappointed clients where expectations haven't been met.

**POA Handbook will be available for sale for \$240 onsite. Books are limited and can be purchased at the LLUSCBA Office. As author of the POA Handbook (Fourth Edition) Lenny Feldman will be available for book signing at this exclusive seminar.**

U.S. statutes and regulations are a shared responsibility between the public and private sectors. It is important that US Brokers, Importers of Record and Trade Stakeholders understand their role and have practices in place that can prevent or detect potential problems at critical points along the logistics chain. We encourage you to attend this important seminar as Ms. Whittenburg will offer her expert guidance to help tailor these recommendations into procedures to effectively manage controls to help ensure procedures.

## **AGENDA**

- 8:30 AM      Registration  
8:50 AM      Welcome LLUSCBA President Mr. Jorge Cavazos
- 9: 00 AM    Lenny Feldman Managing Partner Sandler, Travis & Rosenberg, P.A  
&
- Introduction  
                 What are Terms and Conditions?  
                 Legal Requirements for Terms & Conditions
- 10:15-10:30 AM Break
- 11:00 AM    Christie Brush V.P. Southern Region Avalon Risk Management  
Insurance Agency LLC
- Reasons to Have Terms and Conditions and are terms and  
                 conditions Legally Binding?  
                 Common Misconceptions about Terms and Conditions
- 12:00 PM    Questions and Conclusion

An awareness of regulations and how it applies to international trade is a must to provide member support in navigating the complexities of day-to-day operations while ensuring that the integrity of supply chain practices is maintained. Sign up and reserve your seat today!

***Cost: \$50 for LLUSCBA Members***

***\$150.00 for Non-Members***

**CCS points have been applied for**

Payment must be received to reserve your seat.

***Online Registration link***

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### **Cancellation Policy for Seminars**

- Substitutions of attendees may be made at any time.
- Cancellations, made 3 or less business days prior to the course date, or failure to appear for the seminar, will result in forfeiture of the course fee.
- There will be a \$10.00 processing fee for any cancellations made prior to the 3 business days.